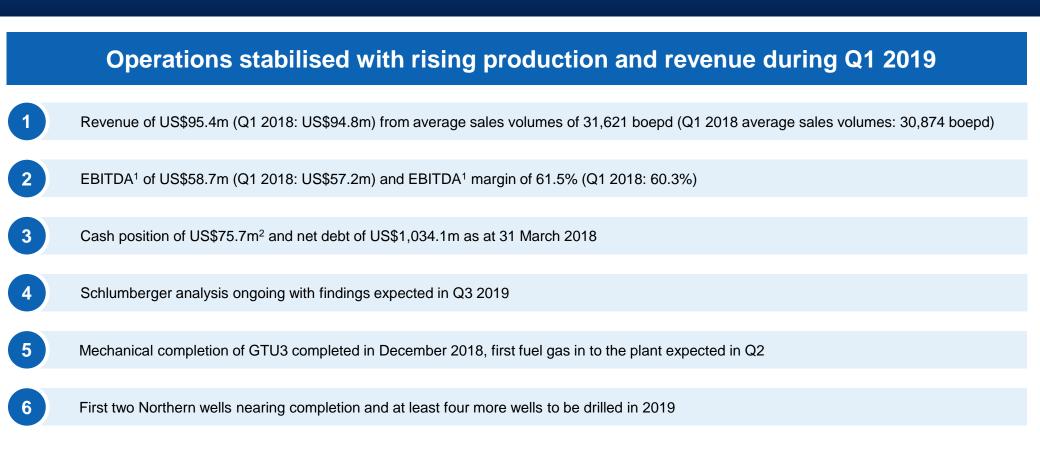




# Financial Results Presentation Q1 2019

## Q1 2019 Financial Results



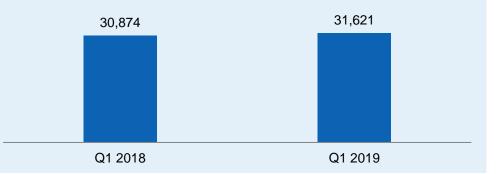
#### Build production through drilling and third-party gas to utilise our infrastructure

<sup>1</sup> Profit Before Tax + Finance Costs + Foreign Exchange Loss / (Gain) + ESOP + Depreciation – Interest Income + Other Expenses / (Income) + cash received / (paid) from hedge <sup>2</sup> Cash & cash equivalents including current investments of US\$45.0m and including restricted cash



#### Sales volumes stabilised [boepd]

- · Sales volumes stabilised during Q1 2019 at above 30,000 boepd
- Well 40 test production
- > Wells 41 & 42 nearing completion
- > Quarter-on-quarter increase in sales volumes
- Full year 2019 sales volumes expected to be above 30,000 boepd



#### Operating costs under control [US\$ / boe]

<ul> <li>Continued focus on cost reduction in 2019, following FY 2018</li> <li>General &amp; administrative<sup>1</sup> Operating costs<sup>2</sup> Transportation costs</li> </ul>			
General & administrative US\$1.7 / boe	11.1		
> Opex under US\$3.4 / boe		9.5	
Transportation US\$4.4 / boe	4.7	4.4	
Stable operating cash flow margins	4.4	3.4	
US\$214m operating cash flow for FY 2018	2.0	1.7	
	Q1 2018	Q1 2019	

Note: Per barrel equivalent metrics based on sales volume

<sup>1</sup> General & administrative costs less depreciation

<sup>2</sup> Operating costs are defined as COGS less depreciation less royalties less government profit share



#### Strong liquidity position Focus on capital preservation

#### **Balance sheet**

- US\$75.7m<sup>1</sup> cash and cash equivalents as at 31 March 2019
- Net debt of US\$1,034.1m<sup>1</sup> as at 31 March 2019
- No debt maturities until 2022

#### Hedging programme

 Company will continue to assess market conditions and look at options for hedging in 2019

#### **Cash flow generation**

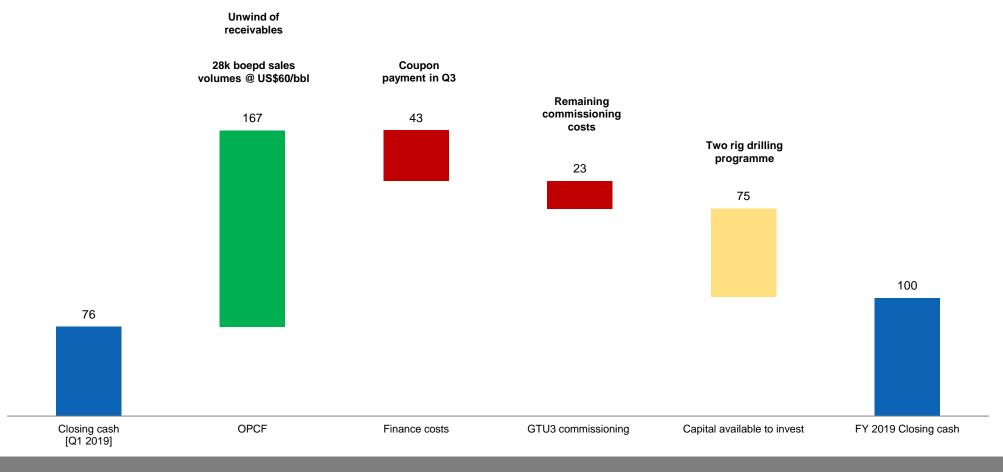
- +60% EBITDA margin during Q1 2019
- Continued focus to realise cost savings in 2019 post commissioning of GTU3

#### **Drilling programme**

- Two rig drilling programme for 2019
- 2019 campaign to focus on developing discoveries in Northern area at Chinarevskoye
- Continue to develop existing producing reservoirs at Chinarevskoye following completion of technical study (Q3 2019)



### Cash bridge to YE 2019 Strong liquidity position @ US\$60/bbl with cash generation from existing production



#### Maintain minimum US\$100m of cash<sup>1</sup> throughout 2019

Note: OPCF = net cash flows from operating activities <sup>1</sup> Figures shown for cash & cash equivalents include current investments but exclude restricted cash balances



### **Overview of Chinarevskoye field** *Fields within a field*

North		North-East
voirs		Reservoirs
		Biski / Afoninski NE Bashkir
vski		Tournaisian NE / W Mullins
N		Ardatovski NE Mullins
o current reserves uccessful discovery with Well 40 vo outstep wells currently being drilled her side of Well 40	GTF / OTU	<ul> <li>75 wells drilled since 2007 holes</li> <li>Over 100mmboe sold over</li> <li>Further development follow conclusion of technical stud</li> </ul>
West		South
voirs		Reservoirs
Afoninski W		Tournaisian S
		Ardatovski S
	0 1.25 2.5 5 7.5 10 Kilometers	

- No commercial production to date
- Technical review underway following Well 234

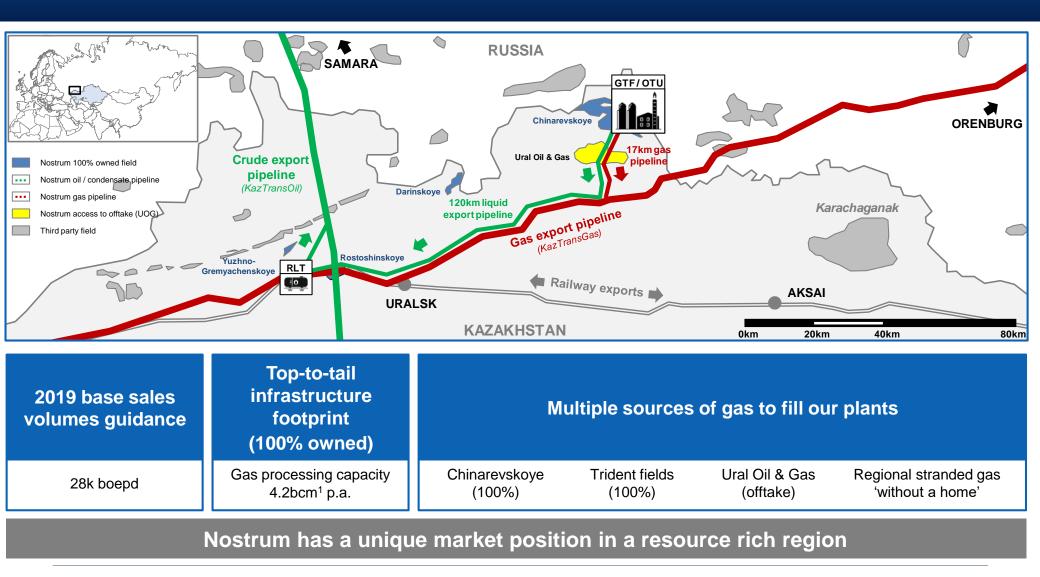
#### Multiple hydrocarbon bearing reservoirs exist within the Chinarevskoye license area



Very small proportion of production and

reserves

## An infrastructure hub in north-western Kazakhstan





## Key focus areas for 2019

1	Production	<ul> <li>Maintain production above an average of 30,000 boepd assuming only wells drilled in 2018 are producing</li> <li>Bring additional appraisal wells on line during 2019 to start to build production</li> <li>Further appraise Northern area discoveries to fully assess potential for future development and production</li> </ul>
2		
	Cost base	<ul> <li>Further reduction of operating cost base to improve operating cash flow margins</li> <li>Preserve capital while challenges at Chinarevskoye are resolved</li> </ul>
3		
	Infrastructure leverage	<ul> <li>Fully commission GTU3 facility in 2019</li> <li>Capitalise on value of infrastructure to grow our access to additional hydrocarbons in the region</li> </ul>



## Supporting materials





## **Consolidated Statement of Financial Position**

# Interim condensed consolidated statement of financial position

		31 March 2019	31 December 2018
In thousands of US dollars	Notes	(unaudited)	(audited)
NON-CURRENT ASSETS			
Exploration and evaluation assets	4	50,557	50,241
Property, plant and equipment	5	1,936,226	1,919,662
Right-of-use assets	6	29,956	-
Restricted cash	10	7,141	7,021
Advances for non-current assets	7	14,715	15,466
Total Non-current assets		2,038,595	1,992,390
CURRENT ASSETS			
Inventories		28,726	29,583
Trade receivables	8	59,255	35,732
Prepayments and other current assets	9	17,407	20,014
Income tax prepayment		2,537	-
Cash and cash equivalents	10	75,660	121,753
Total Current assets		183,585	207,082
TOTAL ASSETS		2,222,180	2,199,472
SHARE CAPITAL AND RESERVES	11		
Share capital		3,203	3,203
Treasury capital		(1,660)	(1,660)
Retained earnings and reserves		561,212	555,456
Total Share capital and reserves		562,755	556,999
NON-CURRENT LIABILITIES			· · · ·
Long-term borrowings	13	1,095,588	1.093.967
Finance lease liabilities, long-term	14	12,426	
Abandonment and site restoration provision		22,338	21,894
Due to Government of Kazakhstan		5,070	5,280
Deferred tax liability	24	413,374	400,981
Total Non-current liabilities		1,548,796	1,522,122
CURRENT LIABILITIES		.,,	.,,
Current portion of long-term borrowings	13	14,133	35,633
Finance lease liabilities, current portion	14	17,957	
Employee share option plan liability	23	42	55
Trade pavables	15	45,257	52,876
Advances received		405	394
Income tax payable		113	679
Current portion of due to Government of Kazakhstan		1,031	1,031
Other current liabilities	16	31,691	29,683
Total Current liabilities		110,629	120,351
TOTAL EQUITY AND LIABILITIES		2,222,180	2,199,472
		2,222,100	-, 17, 472



## **Consolidated Statement of Comprehensive Income**

## Interim condensed consolidated statement of comprehensive income

		Three months	ended 31 March
In thousands of US dollars	Notes	2019 (unaudited)	2018 (unaudited)
	Notes	(unaudited)	(unauditeu)
Revenue			
Revenue from export sales		68,446	70,022
Revenue from domestic sales		27,002	24,743
	17	95,448	94,765
Cost of sales	18	(41,618)	(41,410)
Gross profit		53,830	53,355
General and administrative expenses	19	(5,200)	(5,941)
Selling and transportation expenses	20	(13,676)	(13,105)
Taxes other than income tax	21	(6,180)	(6,742)
Finance costs	22	(11,103)	(19,137)
Employee share options - fair value adjustment	23	(131)	456
Foreign exchange gain, net		407	76
Loss on derivative financial instruments	25	-	(4,220)
Interest income		63	83
Other income		865	1,197
Other expenses		(160)	(3,561)
Profit before income tax		18,715	2,461
Current income tax expense		(414)	(451)
Deferred income tax (expense) / benefit		(12,405)	1,622
Income tax (expense) / benefit	24	(12,819)	1,171
		5.007	
Profit for the period		5,896	3,632
Other comprehensive income that could be reclassified to the income statemen			
periods	nt in subsequent		
Currency translation difference		(284)	
Other comprehensive loss		(284)	
		(204)	
Total comprehensive income for the period		5,612	3,632
Profit for the period attributable to the shareholders (in thousands of US dollars)	5)	5,896	3,632
Weighted average number of shares		185,234,079	185,234,079
Basic and diluted earnings per share (in US dollars)		0.03	0.02

All items in the above statement are derived from continuous operations.



## **Consolidated Statement of Cash Flows**

## Interim condensed consolidated statement of cash flows

		Three months en	
In thousands of US dollars	Notes	2019 (unaudited)	2018 (unaudited)
Cash flow from operating activities:			
Profit before income tax		18,715	2,461
Adjustments for:		10,715	2,401
Depreciation, depletion and amortisation	18,19,20	33,638	29.611
Finance costs	22	11,102	19,137
Employee share options - fair value adjustment	22	131	(456)
Interest income		(20)	(430)
Net foreign exchange differences		(311)	(05)
Loss on disposal of property, plant and equipment		(6)	28
Payments under derivative financial instruments	25	(3,741)	
Loss on derivative financial instruments	25	(3,741)	4,220
Accrued expenses	25	_	227
Operating profit before working capital changes		59,508	55,070
Changes in working capital:		57,500	35,070
Change in inventories		857	(2,449)
Change in trade receivables		(23,522)	935
Change in prepayments and other current assets		2,606	3,291
Change in trade payables		4,552	3,327
Change in advances received		-,002	(946)
Change in due to Government of Kazakhstan		(258)	(443)
Change in other current liabilities		1.966	2,313
Cash generated from operations		45,720	61,098
Income tax paid		(3,529)	(5,132)
Net cash flows from operating activities		42,191	55,966
The cash nows non-operating activities		42,171	33,700
Cash flow from investing activities:			
Interest received		20	83
Purchase of property, plant and equipment		(39,210)	(51,742)
Exploration and evaluation works	4	(1,232)	(133)
Net cash used in investing activities		(40,422)	(51,792)
Cash flow from financing activities:			
Finance costs paid		(43,000)	(38,111)
Issue of notes		-	397,280
Repayment of notes		-	(353,192)
Fees and premium paid on arrangement of notes		-	(4,579)
Payment of finance lease liabilities		(4,769)	(60)
Transfer to restricted cash		(120)	(146)
Net cash (used in)/from financing activities		(47,889)	1,192
Effects of exchange rate changes on cash and cash equivalents		27	(60)
Net (decrease)/increase in cash and cash equivalents		(46,093)	5.306
Cash and cash equivalents at the beginning of the period	10	121,753	126,951
Cash and cash equivalents at the end of the period	10	75,660	132.257
cash and cash equivalents at the end of the period	10	75,000	132,237



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