

## H1 2016 Financial Results

#### Financial and operational stability in a volatile and uncertain oil price environment

- 1 Stable production volumes 3.6mmboe / 38,993 boepd (Q1 2016: 3.5mmboe / 38,754 boepd)
- 2 Continued reduction in cost base<sup>1</sup> 11% reduction in combined Opex<sup>2</sup>, G&A and transportation costs
- Consistently strong margins 62% EBITDA<sup>3</sup> margin
- 4 Resilient at low oil prices 15,000 bopd production hedged at US\$49.16 / bbl with US\$111.9m of cash<sup>4</sup>
- 5 Fully funded to complete GTU III and double production capacity during 2017
- 6 Substantial asset base 2P reserves of 470mmboe as at 31 December 2015

#### Doubling production capacity to over 100,000 boepd in 2017



<sup>&</sup>lt;sup>1</sup> Total US\$m reduction from Q1 2016

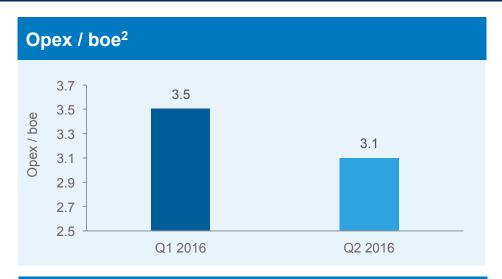
<sup>&</sup>lt;sup>2</sup> Opex is defined as COGS less depreciation, less royalties, less government profit share, less stock change

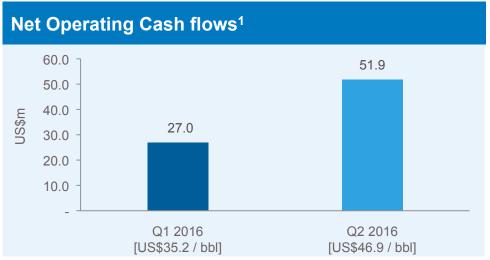
<sup>3</sup> Defined as Profit Before Tax + Finance Costs + Foreign Exchange Loss/(Gain) + ESOP + Depreciation - Interest Income + Other Expenses / (Income) + cash received from hedge

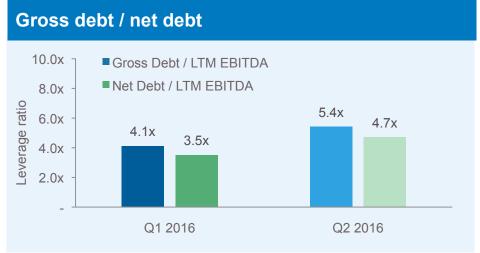
<sup>&</sup>lt;sup>4</sup> Defined as Cash & Cash Equivalents + Current Investments + Non-Current Investments

# **Snapshot of key figures from Q2 2016**









<sup>&</sup>lt;sup>1</sup> As reported in the consolidated group cash flow statement

<sup>&</sup>lt;sup>2</sup> Opex is defined as COGS less depreciation, less royalties, less government profit share, less change in stock

# Capital discipline

#### **Balance sheet**

- US\$111.9m cash and cash equivalents¹ on balance sheet
- US\$400.0m 6.375% Notes maturing in 2019 with no maintenance covenants
- US\$560.0m 7.125% Notes maturing in 2019 with no maintenance covenants

#### **Capex flexibility**

- Existing financing, hedging arrangements and cash flow from operations ensures GTU III is fully funded under any oil price scenario
- Drilling capex scalable up/down according to prevailing oil price environment and outlook

#### **Hedging programme**

- 15,000 bopd hedge entered into on 14 December 2015
- Strike price of US\$49.16
- Settles quarterly for eight quarters (final settlement December 2017)
- Total receipts of US\$24.8m over the first two settlement periods
- Change in fair value of the hedge of US\$(40.7)m over H1 2016 as shown on the income statement – this has no impact on cash received from the hedge

#### Scalable drilling

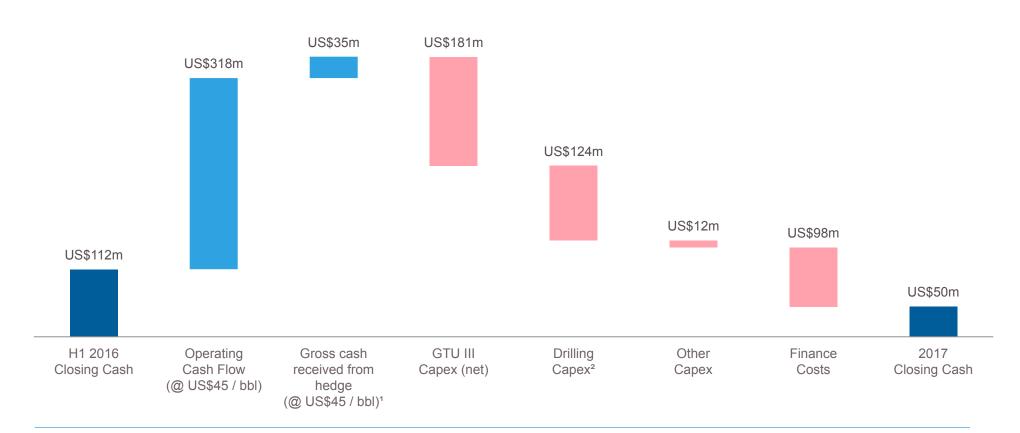
- US\$80m of drilling forecast for 2017
  - US\$35m of maintenance drilling
  - US\$45m of discretionary drilling



<sup>&</sup>lt;sup>1</sup> Defined as Cash & Cash Equivalents + Current Investments

# Resilience under low oil prices

# - Fully funded to complete GTU III and maintain existing production in 2016 and 2017 under any oil price



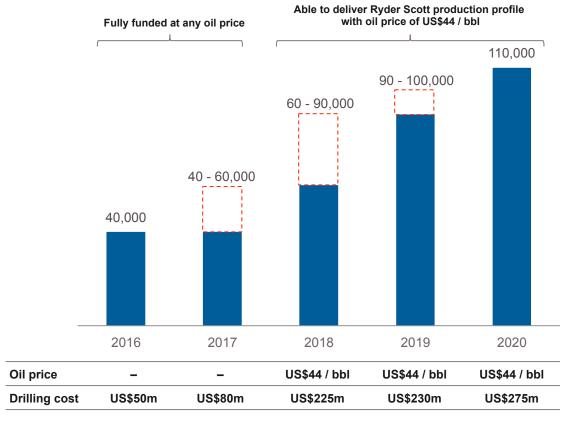
<sup>&</sup>lt;sup>1</sup> Hedge income taxed at non-contractual rate of 20.0% included in Operating Cash Flow



<sup>&</sup>lt;sup>2</sup> Drilling capex is scalable depending on oil price

## A clear path to over 100k boepd

## - GTU III delivers material near term production growth



- Fully funded to complete the construction of GTU III during 2017 under any oil price scenario
- Fully funded drilling programme to maintain existing production in 2016 and 2017 under any oil price scenario
- Following the completion of GTU III during 2017, Ryder Scott production profile can be delivered under a US\$44 / bbl oil price environment prior to principal debt repayments due 2019
- Drilling activity remains flexible according to the prevailing oil price environment
- A sustained improvement in the oil price environment could increase drilling activity in 2017 which would increase available feedstock for GTU III in 2018

Nostrum is fully financed to complete the construction of GTU III and has a clear path to delivering 100k boepd peak production by 2020

Source: Ryder Scott 2015 Reserve Report







# Financial Overview – H1 2016

US\$m		H1 2015	H1 2016	Change
Revenue		274.1	163.5	(40.4%)
EBITDA <sup>1</sup>	Non-cash P&L Item  • The change in fair value of the hedge is required under	152.6	100.9	(33.9%)
Change in fair value of the hedge	accounting policy "IFRS 9"  • It represents the change in the carrying value of the instrument	(3.8)	(40.7)	978.6%
Profit before tax	from FY 2015 to H1 2016 which is dependent on the expected future cash flows from the hedge	51.8	(56.6)	(209.1%)
Current income tax expense	This is purely an accounting policy and does not impact the cash received from the hedge	(40.2)	(15.5)	N/M
Deferred income tax expense	Nostrum will receive cash from the hedge if Brent is lower than US\$49.16 / bbl for the settlement period	3.6	16.3	N/M
Net income		15.2	(55.7)	N/M
Earnings per share (US\$c) <sup>2</sup>		8.0	(30.0)	N/M
Capital expenditure <sup>3</sup>		135.0	99.4	(26.3%)
Net cash flows from operating activities		55.6	78.9	N/M
Gross debt		948.2	956.1	0.8%
Cash & cash equivalents <sup>4</sup>		238.1	111.9	(53.0%)
Net debt <sup>5</sup>		710.1	844.3	18.9%
Net debt / LTM EBITDA		2.1x	4.8x	123.8%

<sup>1</sup> Defined as Profit Before Tax + Finance Costs + Foreign Exchange Loss/(Gain) + ESOP + Depreciation – Interest Income + Other Expenses / (Income) + cash received from hedge

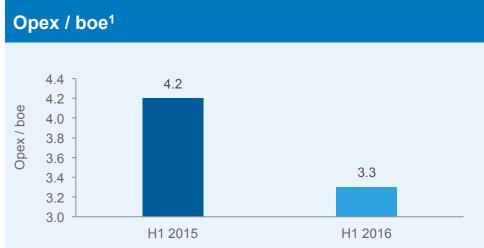
<sup>&</sup>lt;sup>2</sup> Based on a weighted average no. of shares for Q1 2015 of 184.5m and 184.8m for Q2 2016

<sup>&</sup>lt;sup>3</sup> Purchases (net of sales) of property, plant and equipment + purchase of exploration and evaluation assets + acquisitions

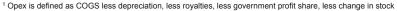
<sup>&</sup>lt;sup>4</sup> Defined as Cash & Cash Equivalents + Current Investments + Non-Current Investments

<sup>&</sup>lt;sup>5</sup> Defined as Total Debt - Cash & Cash Equivalents - Current Investments - Non-Current Investments

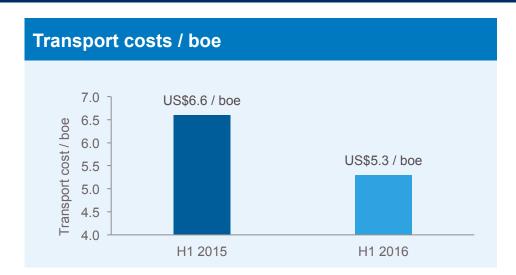
# **Progress – Snapshot**

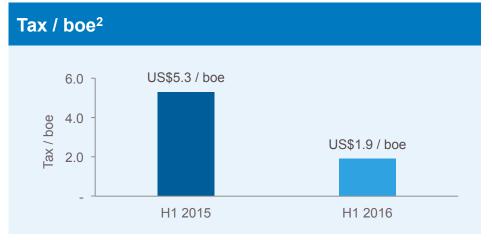






<sup>&</sup>lt;sup>2</sup> Total income tax paid (cash flow) plus royalties and government profit share



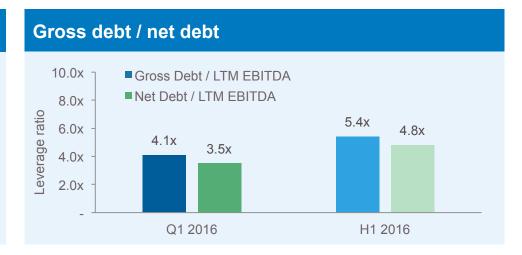




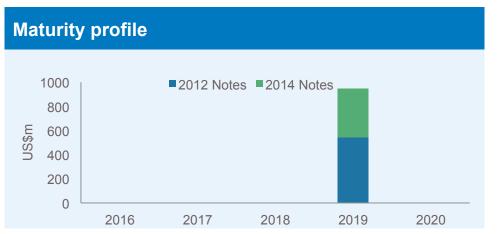
# **Balance Sheet Summary**

### **Highlights**

- +62% EBITDA1 margin
- US\$111.9m cash & equivalents<sup>2</sup>
- 15,000 bopd production hedged at US\$49.16 / bbl for 24 months (remaining value of c.US\$160m @ US\$30.0 / bbl oil price)



Q2 2016 Net Debt – US\$785.9m	
US\$m	Q2 2016
Total debt, including:	956.1
2012 Notes (US\$560m, 7.125% annual coupon)	548.3
2014 Notes (US\$400m, 6.375% annual coupon)	406.3
Finance lease	1.6
Cash & cash equivalents <sup>2</sup>	111.9
Net Debt	844.3



<sup>1</sup> Defined as Profit Before Tax + Finance Costs + Foreign Exchange Loss/(Gain) + ESOP + Depreciation – Interest Income + Other Expenses / (Income)

<sup>&</sup>lt;sup>2</sup> Defined as Cash & Cash Equivalents + Current Investments + Non-Current Investments





# **Consolidated Statement of Financial Position**

In thousands of US dollars	Notes	30 June 2016 (unaudited)	31 December 201 (audited
ASSETS			
Non-current assets			
Exploration and evaluation assets	3	37,496	36.91
Goodwill		32,425	32.42
Property, plant and equipment	4	1,730,189	1,605,75
Restricted cash	8	5,751	5,37
Advances for non-current assets	5	58,214	130,66
Derivative financial instruments	21	13,492	43.00
Derivative imancial institutions	4.1	1,877,567	1,854,13
Current assets			
Inventories		26,630	28,95
Trade receivables	6	39,501	31,33
Prepayments and other current assets	7	36,947	27,41
Derivative financial instruments	21	18,096	54,09
Income tax prepayment		5,503	26,92
Cash and cash equivalents	8	111,875	165,56
Con and seem equitareme		238,552	334,28
TOTAL ASSETS		2,116,119	2,188,41
EQUITY AND LIABILITIES			
Share capital and reserves	9		
Share capital		3,203	3,20
Treasury capital		(1,888)	(1,888
Retained earnings and reserves		716,701	772,44
		718,016	773,75
Non-current liabilities			
Long-term borrowings	11	940,726	936,47
Abandonment and site restoration provision		16,143	15,92
Due to Government of Kazakhstan		5,631	5,77
Deferred tax liability		331,502	347,76
		1,294,002	1,305,94
Current liabilities		45.424	45.00
Current portion of long-term borrowings	11	15,421	15,02
Employee share option plan liability	19	2,301	4,28
Trade payables	12	45,052	41,46
Advances received		428	24
ncome tax payable		1,119	1,69
Current portion of due to Government of Kazakhstan		1,031	1,03
Other current liabilities	13	38,749 104,101	44,979 108,710
TOTAL EQUITY AND LIABILITIES		2,116,119	2,188,41

The interim condensed consolidated financial statements of Nostrum Oil & Gas PLC, registered number 8717287, were approved by the Board of Directors. Signed on behalf of the Board:

Kai-Uwe Kessel

Chief Executive Officer

Jan-Ru Muller

Chief Financial Officer



# **Consolidated Statement of Comprehensive Income**

#### For the six months ended 30 June 2016

In thousands of US dollars	Notes	2016 (unaudited)	2015 (unaudited)
III triousarius or OS dollars	Notes	2010 (ullauditeu)	2013 (unaudited)
Revenue			
Revenue from export sales		136,869	259,348
Revenue from domestic sales		26,590	14,705
	14	163,459	274,053
Cost of sales	15	(94,494)	(100,766)
Gross profit		68,965	173,287
General and administrative expenses	16	(19,462)	(24,952)
Selling and transportation expenses	17	(37,264)	(52,614)
Finance costs	18	(21,190)	(24,055)
Employee share option plan fair value adjustment	19	1,983	(2,730)
Foreign exchange loss, net		(6,787)	(1,244)
Loss on derivative financial instruments	21	(40,729)	(3,776)
Interest income		241	111
Other income		4,002	2,999
Other expenses		(6,323)	(14,131)
(Loss)/profit before income tax		(56,564)	51,842
Current income tax expense		(15,535)	(40,212)
Deferred income tax expense		16,281	3,603
Income tax expense	20	746	(36,609)
(Loss)/profit for the period		(55,818)	15,233
Currency translation difference		93	_
Other comprehensive income		93	_
Total comprehensive (loss)/income for the period	•	(55,725)	15,233
(Loss)/profit for the period attributable to the shareholders (in			
thousands of US dollars)		(55,725)	15,233
Weighted average number of shares		184,828,819	184,828,819
Basic and diluted earnings per share (in US dollars)		(0.30)	0.08

All items in the above statement are derived from continuous operations.



# **Consolidated Statement of Cash Flows**

Six months ended 3			
In thousands of US dollars	Notes	2016 (unaudited)	2015 (unaudited
Cash flow from operating activities:			
(Loss)/profit before income tax		(56,564)	51,842
Adjustments for:		(,	- ,
Depreciation, depletion and amortisation	15,16	63,902	56,887
Finance costs - reorganisation	,	-	1,050
Finance costs		21.190	24.05
Employee share option plan fair value adjustment		(1,983)	2.730
Interest income		(241)	(111
Foreign exchange gain on investing and financing activities		(1,228)	(93
Loss on disposal of property, plant and equipment		53	(
Proceeds from derivative financial instruments	21	24.783	
Loss on derivative financial instruments	21	40,729	3,776
Accrued expenses		(1,163)	628
Operating profit before working capital changes		89,478	140,77
Changes in working capital:		,	,
Change in inventories		2,322	(970
Change in trade receivables		(8,164)	(61,655
Change in prepayments and other current assets		5,525	4,593
Change in trade payables		3.513	10,300
Change in advances received		184	(2,425
Change in due to Government of Kazakhstan		(516)	(515
Change in other current liabilities		(4,927)	(2,611
Cash generated from operations		87,415	87,488
Income tax paid		(8,508)	(31,872
Net cash flows from operating activities		78,907	55,616
· •			
Cash flow from investing activities:			
Interest received		241	111
Purchase of property, plant and equipment		(98,671)	(131,338
Exploration and evaluation works		(754)	(1,318
Acquisition of subsidiaries		-	(2,296
Placement of bank deposits		-	(42,000
Redemption of bank deposits			25,000
Net cash used in investing activities		(99,184)	(151,841
Cash flow from financing activities:			
Finance costs paid		(32,812)	(32,809
Transfer to restricted cash		(376)	(264
Distributions paid		(510)	(49,060
Finance costs - reorganisation		_	(987
Payment of finance lease liabilities		(221)	(507
Net cash used in financing activities	•	(33,409)	(83,120
Effects of exchange rate changes on cash and cash equivalents		1	(38
		-	(00
Net decrease in cash and cash equivalents		(53,685)	(179,383
Cash and cash equivalents at the beginning of the period	. 8	165,560	375,443
Cash and cash equivalents at the end of the period	8	111,875	196,060

The accounting policies and explanatory notes on pages 23 through 39 are an integral part of these interim condensed consolidated financial statements



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