

### 9m 2015 Financial Results

### Financial and operational stability in a volatile and uncertain oil price environment

- 1 Stable production volumes 12.0 mmboe / 44,042 boepd (9m 2014: 8.5 mmboe / 46,569 boepd)
- 2 Adaptable cost base 18% reduction in combined Opex<sup>1</sup>, G&A and transportation costs for the period
- 3 Maintenance of superior margins 54% EBITDA<sup>2</sup> margin and successful negotiation of export gas sales
- Resilient at low oil prices 7,500 boepd production hedged at US\$85.0 / bbl with US\$213.6mm of cash<sup>3</sup>
- 5 Strong liquidity position Over US\$200m cash and signed term sheet on US\$200m credit facility, L+6.875%
- 6 Substantial asset base 2P reserves of 571 mmboe as at 31 December 2014 (+60% replacement ratio)

### Strong liquidity and scalable capex provides protection against volatile oil price



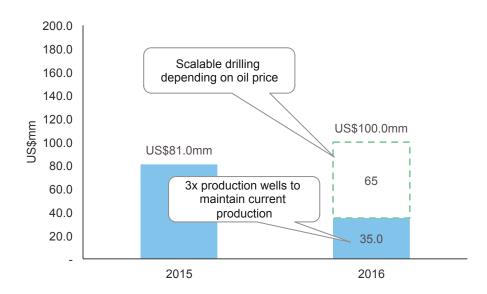
Opex defined as Cost of Sales – Depreciation – Royalties – Government profit share

<sup>&</sup>lt;sup>2</sup> Defined as Profit Before Tax + Finance Costs + Foreign Exchange Loss/(Gain) + ESOP + Depreciation – Interest Income + Other Expenses / (Income)

<sup>&</sup>lt;sup>3</sup> Cash and equivalents of US\$213.6mm includes US\$5.0mm of Current investments

### **Capex Guidance**

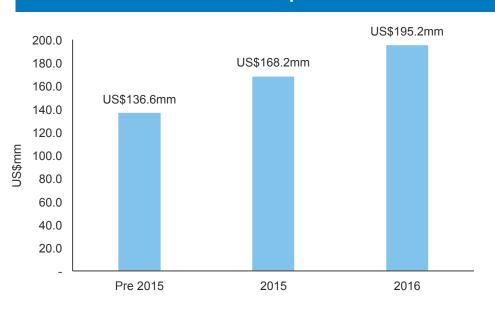






 Oil price will be monitored accordingly to assess number of rigs required throughout the year

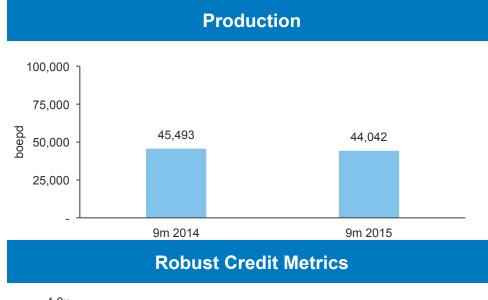
#### **GTU III Capex**

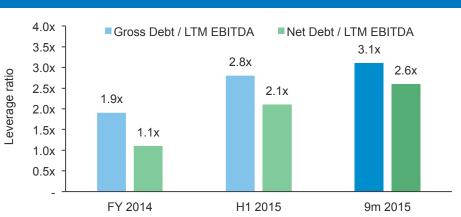


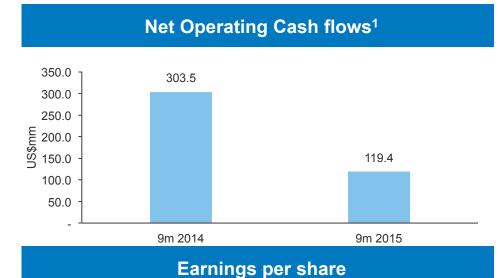
- Approximately US\$100m spent so far in 2015
- Total GTU III cost is US\$500.0mm
- Should oil prices remain depressed and the drilling programme scaled back, Nostrum has the ability to adjust the GTU III capex schedule without an increase in cost



## **Progress – Snapshot**











<sup>&</sup>lt;sup>1</sup> As reported in the consolidated group cash flow statement





### Financial Overview – 9m 2015

US\$mm	9m 2015	9m 2014	Change
Revenue	374.8	620.3	(39.6%)
Profit before tax	84.6	225.7	(62.5%)
EBITDA <sup>1</sup>	202.9	413.2	(50.9%)
Net income <sup>6</sup>	(17.7)	108.6	(116.3%)
Earnings per share (US\$c) <sup>2</sup>	(10.0)	59.0	(116.9%)
Distribution per share (US\$c) <sup>2</sup>	26.5	32.5	(18.3%)
Capital expenditure <sup>3</sup>	209.0	200.8	4.1%
Net cash flows from operating activities	119.4	303.5	(60.7%)
Gross debt	953.4	947.0	0.7%
Cash & cash equivalents <sup>4</sup>	213.6	515.5	(58.6%)
Net debt <sup>5</sup>	739.8	431.5	71.4%
Net debt / LTM EBITDA	2.6x	0.8x	204.9%

<sup>1</sup> Defined as Profit Before Tax + Finance Costs + Foreign Exchange Loss/(Gain) + ESOP + Depreciation – Interest Income + Other Expenses / (Income)

 $<sup>^{2}</sup>$  Based on a weighted average no. of shares for 9m 2014 of 184.5m and 184.8m for 9m 2015

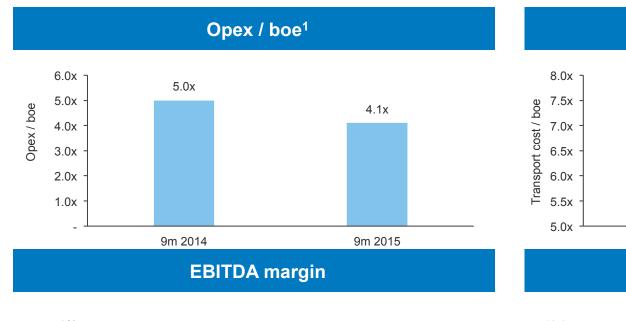
<sup>&</sup>lt;sup>3</sup> Purchases of property, plant and equipment + purchase of exploration and evaluation assets

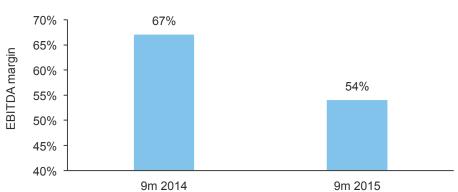
<sup>&</sup>lt;sup>4</sup> Defined as Cash & Cash Equivalents + Current Investments + Non-Current Investments

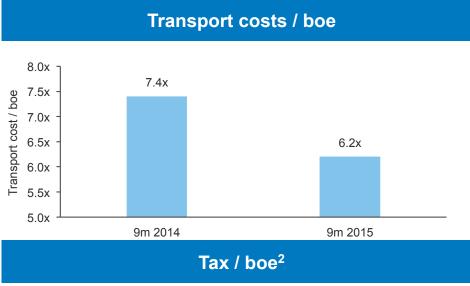
<sup>&</sup>lt;sup>5</sup> Defined as Total Debt - Cash & Cash Equivalents - Current Investments - Non-Current Investments

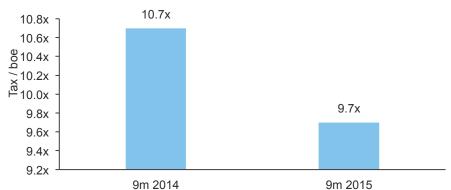
<sup>&</sup>lt;sup>6</sup> See page 9 and 10 for explanation behind negative net income due to deferred tax liability

## **Progress – Snapshot**









<sup>&</sup>lt;sup>1</sup> Opex defined as Cost of Sales – Depreciation – Royalties – Government profit share

<sup>&</sup>lt;sup>2</sup> Total income tax expense including Royalties and Government profit share

### Strong Balance Sheet and Enhanced Credit Metrics

#### **Highlights**

- +54% EBITDA margin
- US\$213.6mm cash & equivalents
- Modest leverage metrics maintained

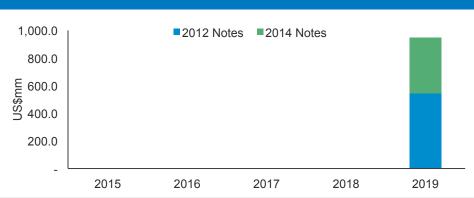
#### 4.0x Gross Debt / LTM FBITDA ■ Net Debt / LTM EBITDA 3.5x 3.1x 2.8x 3.0x 2.6x 2.5x 2.1x 1.9x 2.0x 1.5x 1.1x 1.0x 0.5x FY 2014 H1 2015 9m 2015

**Robust Credit Metrics** 

#### 9m 2015 Net Debt - US\$710.1mm

US\$mm	9m 2015
Total debt, including:	953.3
2019 Notes (US\$560m, 7.125% annual coupon)	554.5
2019 Notes (US\$400m, 6.375% annual coupon)	398.9
Cash & cash equivalents <sup>1</sup>	213.6
Net Debt	739.8

#### **Maturity profile**



Robust capital structure ensures significant financial flexibility is maintained



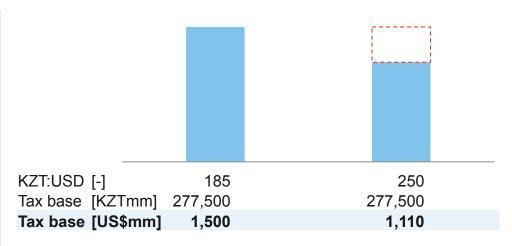
<sup>&</sup>lt;sup>1</sup> Defined as Cash & Cash Equivalents + Current Investments + Non-Current Investments

### **Deferred Income Tax**

#### **Overview**

- Corporate income tax is recognised based on the estimated annual effective income tax rate applied to the income before tax for a relevant reporting period
- Differences between the recognition criteria in IFRS and under statutory taxation regulations gives rise to a temporary difference between the carrying value of certain assets and liabilities for financial reporting purposes and for income tax purposes
- Nostrum's deferred tax liability and deferred income tax is principally due to:
  - ➤ Different rates of depreciation for the Group's tax base between IFRS financial reporting and its tax accounts; and
  - ➤ The major part of the Group's tax base of non-monetary assets and liabilities being booked in Tenge at historic cost
- The recent unpegging of the Tenge has led to an increase in the Company's deferred tax liability as the tax base of the Company, booked at historic cost in Tenge, has been devalued relative to the Group's reporting / functional currency (US Dollar)

#### Illustrative impact of Tenge devaluation



- Historic cost accounting method means that the revaluation of the Group's entire Tenge denominated tax base in US Dollars is reflected in a single reporting period
- Depreciable US Dollar assets converted to Tenge in a prior exchange rate environment for tax calculation purposes have not changed in Tenge terms following the recent unpegging, whereas other US Dollar line items have (Revenue, operating costs etc.)
- Should Tenge / US Dollar exchange rates return to previous levels, the Group's deferred income tax liability would be reduced



# Deferred Income Tax impact On Cash Flow

US\$mm	9m 2015	Cash impact	Commentary
Revenue	374.8	•	<ul> <li>+95% of the Company's revenues are received in US Dollars or have pricing which is US Dollar linked</li> </ul>
Opex	(49.0)	1	• c.80% of the Company's Opex is denominated in Tenge
Transport costs	(74.5)	1	• +90% of the Company's transport costs are denominated in US Dollars
General & administrative	(36.6)	1	<ul> <li><u>c.33%</u> of the Company's general &amp; administrative costs are denominated in Tenge</li> </ul>
Finance costs	(35.2)	_	100% of finance costs are denominated in US Dollars
Depreciation	(85.8)	_	<ul> <li>100% of depreciation for the purpose of calculating income taxes is denominated in Tenge, with the Company's tax base booked at historic cost</li> </ul>
Current income tax expense	(45.4)		<ul> <li>Increased income tax expense due to an increase in Tenge revenues relative to Tenge costs following the unpegging of the currency</li> </ul>
Deferred income tax expense	(56.9)	-	<ul> <li>The Group's deferred income tax liability has increased due to the devaluation of the Group's tax base</li> <li>In the event that the KZT:USD exchange rate were to revert back to prior levels, the Group's deferred income tax liability would be reduced</li> </ul>

The cash impact of the Tenge devaluation is broadly neutral







## **Consolidated Statement of Financial Position**

Interim condensed consolidated financial statements

### INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION As at 30 September 2015

In thousands of US Dollars	Notes	30 September 2015 (unaudited)	31 December 2014 (audited
ASSETS			
Non-current assets			
Exploration and evaluation assets	3	29,768	24,380
Goodwill		32,425	32,425
Property, plant and equipment	4	1,548,792	1,442,15
Restricted cash	9	5,243	5,02
Advances for non-current assets	5	155,673	134,35
Derivative financial instruments	21	_	60,30
		1,771,901	1,698,64
Current assets			
Inventories		28,371	25,44
Trade receivables	6	48,551	30,11
Prepayments and other current assets	7	31,020	39,64
Derivative financial instruments	21	84,035	
Income tax prepayment		5,287	13,92
Current investments	8	5,000	25,00
Cash and cash equivalents	9	208,577	375,44
		410,841	509,56
TOTAL ASSETS		2,182,742	2,208,20
EQUITY AND LIABILITIES			
Share capital and reserves	10,11		
Share capital		3,203	3,20
Treasury capital		(1,888)	(1,888
Retained earnings and reserves		849,549	916,36
		850,864	917,68
Non-current liabilities			
Long-term borrowings	12	934,875	930,09
Abandonment and site restoration provision		21,125	20,87
Due to Government of Kazakhstan		5,777	5,90
Deferred tax liability	22	263,709	206,78
		1,225,486	1,163,65
Current liabilities			
Current portion of long-term borrowings	12	18,513	15,02
Employee share option plan liability		5,761	6,44
Trade payables	13	46,540	49,61
Advances received		18	2,67
Income tax payable		1,763	1,45
Current portion of Due to Government of Kazakhstan		1,031	1,03
Other current liabilities	14	32,766	50,61
		106,392	126,86
TOTAL EQUITY AND LIABILITIES		2,182,742	2,208,20

## **Consolidated Statement of Comprehensive Income**

Interim condensed consolidated financial statements

#### INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME For the nine months ended 30 September 2015

		Three mon	ths ended 30 September	Nine months ended 30 September		
		2015	2014	2015	2014	
In thousands of US Dollars	Notes	(unaudited)	(unaudited)	(unaudited)	(unaudited)	
Revenue						
Revenue from export sales		90,283	148,862	349,630	538,781	
Revenue from domestic sales		10,432	26,426	25,138	81,484	
	15	100,715	175,288	374,768	620,265	
Cost of sales	16	(AE 060)	(59,310)	(146 636)	(157 950)	
Gross profit	10	(45,860) 54.855	115,978	(146,626)	(157,859) 462,406	
Gross profit		54,655	115,976	220,142	402,400	
General and administrative expenses	17	(11,613)	(14,693)	(36,565)	(42,199)	
Selling and transportation expenses	18	(21,904)	(28,591)	(74,518)	(92,096)	
Finance costs	19	(11,184)	(14,023)	(35,239)	(49,772)	
Finance costs - reorganisation		_	(8,896)	(1,053)	(25,471)	
Employee share option plan fair value						
adjustment	20	3,418	(45)	689	(4,630)	
Foreign exchange loss, net		(13,438)	(1,243)	(14,682)	(3,446)	
Gain on derivative financial instruments	21	27,510	9,020	23,734	2,894	
Interest income		109	213	221	899	
Other income		6,499	1,303	9,498	4,284	
Other expenses		(1,465)	(13,070)	(15,596)	(27,128)	
Profit before income tax		32,787	45,953	84,631	225,741	
Current income tax expense		(5,210)	(26,294)	(45,422)	(101,439)	
Deferred income tax expense		(60,535)	(2,800)	(56,932)	(15,678)	
Income tax expense	22	(65,745)	(29,094)	(102,354)	(117,117)	
•		, , ,	, , ,			
(Loss)/profit for the period		(32,958)	16,859	(17,723)	108,624	
Total comprehensive (loss) finances for the						
Total comprehensive (loss)/income for the period		(32,958)	16,859	(17,723)	108,624	
(Loss)/profit for the period attributable to the						
holders of Common Units/shares (in						
thousands of US Dollars)				(17,723)	108,624	
Weighted average number of Common						
Units/shares				184,828,819	184,678,352	
Basic and diluted earnings per Common				(0.55)		
Unit/share (in US Dollars)				(0.10)	0.59	

All items in the above statement are derived from continuous operations.



## **Consolidated Statement of Cash Flows**

#### INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the nine months ended 30 September 2015

			nded 30 Septembe
In thousands of US Dollars	Notes	2015 (unaudited)	2014 (unaudited
Cash flow from operating activities:			
Profit before income tax		84,631	225,74
Adjustments for:			
Depreciation, depletion and amortisation	16,17	85,823	85,09
Finance costs - reorganisation		1,053	25,47
Finance costs	19	35,239	49,77
Employee share option plan fair value adjustment		(689)	
Interest income		(221)	(899
Foreign exchange gain on investing and financing activities		(95)	(2,673
Loss on disposal of property, plant and equipment		12	39
Gain on derivative financial instruments	21	(23,734)	(2,894
Accrued expenses		950	
Operating profit before working capital changes		182,969	380,00
Changes in working capital:			
Change in inventories		(2,928)	(6,110
Change in trade receivables		(18,440)	11,72
Change in prepayments and other current assets		8,622	(7,800
Change in trade payables		7,250	13,45
Change in advances received		(2,652)	6,25
Change in due to Government of Kazakhstan		(773)	(774
Change in other current liabilities		(16,192)	(17,820
Payments under Employee share option plan		_	7,05
Cash generated from operations		157,856	385,99
Income tax paid		(38,420)	(82,446
Net cash flows from operating activities		119,436	303,54
Cash flow from investing activities:			
Interest received		221	89
Purchase of property, plant and equipment		(200,736)	(193,372
Purchase of exploration and evaluation assets		(5,962)	(7,464
Acquisition of subsidiaries		(2,296)	(,,,,,
Placement of bank deposits		(42,000)	
Redemption of bank deposits		67,000	30,00
Loans granted		(5,000)	00,00
Net cash used in investing activities		(188,773)	(169,937
		(100,110)	(100,001
Cash flow from financing activities:		(45.504)	/40.000
Finance costs paid	12	(45,561)	(42,389
Issue of notes	12	-	400,00
Expenses paid on arrangement of notes		-	(6,525
Repayment of notes		(000)	(92,505
Transfer to restricted cash		(220)	(606
Treasury shares sold/(purchased)		-	44
Distributions paid	10,11	(49,060)	(59,979
Funds borrowed - reorganisation		-	2,350,40
Funds repaid - reorganisation		-	(2,350,405
Finance costs - reorganisation		(987)	(25,471
Net cash from / (used in) financing activities		(95,828)	172,96
Effects of exchange rate changes on cash and cash equivalents		(1,701)	(991
Net increase/(decrease) in cash and cash equivalents		(166,866)	305,58
Cash and cash equivalents at the beginning of the period	9	375,443	184,91
			104,91



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